BALANCE SHEET

As at MAR.31, 2013

Unit: VND

N.T	. .		NT 4	M 21 2012	Unit: VND
No.	Assets	Code	Note	Mar.31,2013	Jan.01,2012
A	CHODT TEDM ACCETS (100 - 110 - 120 - 140 - 150)	100	3	233.953.323.194	212.692.272.318
<u>A</u>	SHORT-TERM ASSETS (100 = 110+120+130+140+150)				
<u>I</u>	Cash & Cash equivalents	110	X 7.01	27.331.890.911	33.681.763.398
	Cash	111	V.01	13.331.890.911	8.681.763.398
	Cash equivalents	112	11.00	14.000.000.000.00	25.000.000.000.00
II	Short-term financial investments	120	V.02		<u>-</u>
	Short-term investments	121		-	-
	Provision for devaluation of short-term investments	129		-	-
III	Short-term receivables	130		139.657.097.927	86.671.568.569
	Trade accounts receivables	131		140.183.835.562	86.755.605.927
	Prepayment to suppliers	132		75.000.000	517.970.600
	Short-term intercompany receivables	133		-	-
	Receivables on percentage of construction contract completion	134		-	_
5	Other receivables	135	V.03	270.323	-
6	Provision for short-term doubtful debts	139		(602.007.958)	(602.007.958)
IV	Inventories	140		64.492.716.135	87.549.762.556
1	Inventories	141	V.04	64.492.716.135	87.549.762.556
2	Provision for devaluation of inventories	149		-	-
V	Other short-term assets	150		2.471.618.221	4.789.177.795
1	Short-term prepaid expenses	151		2.209.428.823	1.637.519.790
2	VAT deductible	152		-	3.093.776.120
3	Tax and accounts receivable from State budget	154	V.05	-	_
4	Other short-term assets	158		262.189.398	57.881.885
В	LONG-TERM ASSETS (200 = 210+220+240+250+260)	200		62.208.145.271	64.229.748.899
I	Long-term receivables	210		-	-
1	Long-term receivables from customers	211		-	-
2	Capital receivable from subsidiaries	212		-	-
	Long-term inter-company receivables	213	V.06	-	-
	Other long-term receivables	218	V.07	-	-
	Provision for long-term doubtful debts	219		-	-
	Fixed assets	220		39.317.683.654	41.262.155.554
1	Tangible fixed assets	221	V.08	38.557.444.746	40.447.017.465
	- Historical cost	222		99.754.646.447	98.412.252.720
	- Accumulated depreciation	223		(61.197.201.701)	(57.965.235.255)
2	Finance leases fixed assets	224	V.09		-
	- Historical cost	225			
	- Accumulated depreciation	226			-
3	Intangible fixed assets	227	V.10	731.300.704	786.199.885
	- Historical cost	228	7.10	1.100.787.072	1.100.787.072
	- Accumulated depreciation	229		(369.486.368)	(314.587.187)

4	Construction in progress	230	V.11	28.938.204	28.938.204
III	Property investment	240	V.12	-	-
	- Historical cost	241		-	-
	- Accumulated depreciation	242		-	-
IV	Long-term financial investments	250		12.450.000.000	12.450.000.000
1	Investment in subsidiaries	251		-	-
2	Investment in associate or joint-venture companies	252		-	-
3	Other long-term investments	258	V.13	12.450.000.000	12.450.000.000
4	Provision for devaluation of long-term financial investments	259		-	-
V	Other long-term assets	260		10.440.461.617	10.517.593.345
1	Long-term prepaid expenses	261	V.14	10.440.461.617	10.517.593.345
2	Deferred income tax assets	262	V.21	-	-
3	Others	268		-	-
VI.	Goodwill	269		-	-
	TOTAL ASSETS (270 = 100+200)	270		296.161.468.465	276.922.021.217

	RESOURCES	Code	Note	Dec.31,2008	Jan.01,2008
	1	2	3	4	5
A	LIABILITIES $(300 = 310+330)$	300		76.321.886.328	69.824.072.636
I	Short-term liabilities	310		76.321.886.328	69.824.072.636
1	Short-term borrowing	311	V.15	-	-
2	Trade accounts payable	312		67.747.982.406	59.469.559.784
3	Advances from customers	313		745.693.552	711.231.238
4	Taxes and payable to state budget	314	V.16	2.936.526.202	290.391.694
5	Payable to employees	315		1.808.707.103	3.865.819.327
6	Payable expenses	316	V.17	663.883.661	573.701.363
7	Intercompany payable	317		-	-
8	Payable in accordance with contracts in progress	318		-	-
9	Other short-term payables	319	V.18	1.017.934.157	584.761.938
10	Provision for short-term liabilities	320		-	-
11	Bonus and welfare fund	323		1.401.159.247	4.328.607.292
II	Long-term liabilities	330		-	-
1	Long-term accounts payable-Trade	331		-	-
2	Long-term intercompany payable	332	V.19	-	-
	Other long-term payables	333		_	-
	Long-term borrowing	334	V.20	_	-
5	Deferred income tax payable	335	V.21	_	-
6	Provision for unemployment allowance	336		-	-
	Provision for long-term liabilities	337		_	-
	Unrealised revenue	338		_	-
9	Scientific and Technological Development fund	339		-	-
В	OWNER'S EQUITY	400		219.839.582.137	207.097.948.581
I	Capital sources and funds	410	V.22	219.839.582.137	207.097.948.581
1	Paid-in capital	411		100.000.000.000	100.000.000.000
2	Capital surplus	412		1.527.143.181	1.527.143.181
3	Other capital of owner	413		9.055.511.950	9.055.511.950
4	Treasury stock	414			-

5	Asset revaluation differences	415		-	-
6	Foreign exchange differences	416		-	-
7	Investment and development fund	417		29.733.880.816	29.733.880.816
8	Financial reserve fund	418		12.929.797.589	12.929.797.589
9	Other fund belong to owner's equity	419		-	-
10	Retained after-tax profit	420		66.593.248.601	53.851.615.045
11	Capital for construction work	421		-	-
II	Budget sources	430		-	-
1	Bonus and welfare funds	431		-	-
2	Budgets	432	V.23	-	-
3	Budget for fixed asset	433		-	-
C	MINARITY INTEREST	500		-	-
	TOTAL RESOURCES	440		296.161.468.465	276.922.021.217

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INCOME STATEMENT

Quarter 1/2013

Items		Note	Quar	ter 1	Accumulation fr. Jan. 01 to Dec. 31		
		Note	2013	2012	2013	2012	
1	2	3	4	5	6	7	
1. Revenue of sales and services	01	VI.25	116.263.034.691	126.261.141.421	116.263.034.691	126.261.141.421	
2. Deductions	02		111.412.750	-	111.412.750	-	
3. Net sales and services (10 = 01 - 02)	10		116.151.621.941	126.261.141.421	116.151.621.941	126.261.141.421	
4. Cost of sales	11	VI.27	97.961.194.033	97.219.821.690	97.961.194.033	97.219.821.690	
5. Gross profit (20= 10-11)	20		18.190.427.908	29.041.319.731	18.190.427.908	29.041.319.731	
6. Financial income	21	VI.26	544.064.247	683.740.495	544.064.247	683.740.495	
7. Financial expenses	22	VI.28	-	-	=	=	
- In which: Interest expense	23		-	-	-	-	
8. Selling expenses	24		1.752.147.142	1.701.349.809	1.752.147.142	1.701.349.809	
9. General & administrative expenses	25		2.828.101.015	2.900.813.499	2.828.101.015	2.900.813.499	
10. Net operating profit [30=20+(21-22)-(24+25)]	30		14.154.243.998	25.122.896.918	14.154.243.998	25.122.896.918	
11. Other income	31		4.301.413	110.379	4.301.413	110.379	
12. Other expenses	32		169.851	17.153	169.851	17.153	
13. Other profit (40=31-32)	40		4.131.562	93.226	4.131.562	93.226	
14. Profit or loss in joint venture			-	-	-	-	
15. Profit before tax (50=30+40)	50		14.158.375.560	25.122.990.144	14.158.375.560	25.122.990.144	
16. Current corporate income tax expenses	51	VI.30	1.416.742.004	2.162.874.055	1.416.742.004	2.162.874.055	
17. Deferred corporate income tax expenses	52	VI.30	-	-	-	-	
18. Profit after tax (60=50-51-52)	60		12.741.633.556	22.960.116.089	12.741.633.556	22.960.116.089	
18.1 Profit after tax of minorities			0	0	0	0	
18.2 Profit after tax of the parent company's shareholders			12.741.633.556	22.960.116.089	12.741.633.556	22.960.116.089	
19. EPS (VND/share)			1.274	2.296	1.274	2.296	

CASH FLOW STATEMENT

Quarter 1/2013(Indirect method)

Unit: VND

NI.	T40		NT 4	Accumulation fr. Jan. 01 to Dec. 31		
No.	o. Items	Code	Note -	2013	2012	
1	2	3	4	5	6	
I	CASH FLOWS FROM OPERATING ACTIVITIES:					
1	Profit before tax	01		14.158.375.560	25.122.990.144	
2	Adjustment in accounts					
	Fixed assets depreciation	02		3.286.865.627	3.405.377.534	
	Provisions	03		-	-	
	Unrealized foreign exchange difference loss/gain	04		-	-	
	Loss/gain from investment	05		(510.861.110)	(603.459.095	
	Loan interest expenses	06		-	-	
3	Operating profit before the changes of current capital	08		16.934.380.077	27.924.908.583	
	Changes in accounts receivable	09		(50.096.060.751)	(63.946.073.983)	
	Changes in inventories	10		23.057.046.421	16.761.582.769	
	Changes in trade payables (interest payable, income tax payable)	11		8.101.496.605	16.557.959.709	
	Changes in prepaid expenses	12		(494.777.305)	(280.283.587)	
	Loan interest paid	13		-	_	
	Corporate income tax paid	14		(92.976.872)	(369.163.006	
	Other receivables	15		-	-	
	Other payables	16		(2.927.448.045)	(2.265.413.426)	
	Net cash provided by (used in) operating activities	20		(5.518.339.870)	(5.616.482.941)	
II	CASH FLOWS FROM INVESTING ACTIVITIES:					
1	Cash paid for purchase of capital assets and other long-term assets	21		(1.342.393.727)	(646.500.000)	
2	Cash received from liquidation or disposal of capital assets and other long-term assets	22		-	-	
3	Cash paid for lending or purchase debt tools of other companies	23		-	-	
4	Withdrawal of lending or resale debt tools of other companies	24		-	-	
5	Cash paid for joining capital in other companies	25		-	-	
6	Withdrawal of capital in other companies	26		-	-	
7	Cash received from interest, dividend and distributed profit	27		510.861.110	603.459.095	
	Net cash used in investing activities	30		(831.532.617)	(43.040.905	
Ш	CASH FLOWS FROM FINANCING ACTIVITIES:					
1	Cash received from issuing stock, other owners' equity	31		-	-	
2	Cash paid to owners' equity, repurchase issued stock	32		-	-	
3	Cash received from long-term and short-term borrowings	33		-	-	
4	Cash paid to principal debt	34		-	-	
5	Cash paid to principal debt Cash paid to financial lease debt	35		-	-	
6	Dividend, profit paid for owners	36		-	_	
	Net cash (used in) provided by financing activities	40		-	-	
	Net cash during the period (50=20+30+40)	50		(6.349.872.487)	(5.659.523.846)	
	CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		33.681.763.398	23.047.330.497	
	Influence of foreign exchange change	61		-	-	

CASH AND CASH EQUIVALENTS AT END OF YEAR	70	27.331.890.911	17.387.806.651